

# INCREASING REVENUE COLLECTION

**A STRATEGIC PLANNING**

**BY**

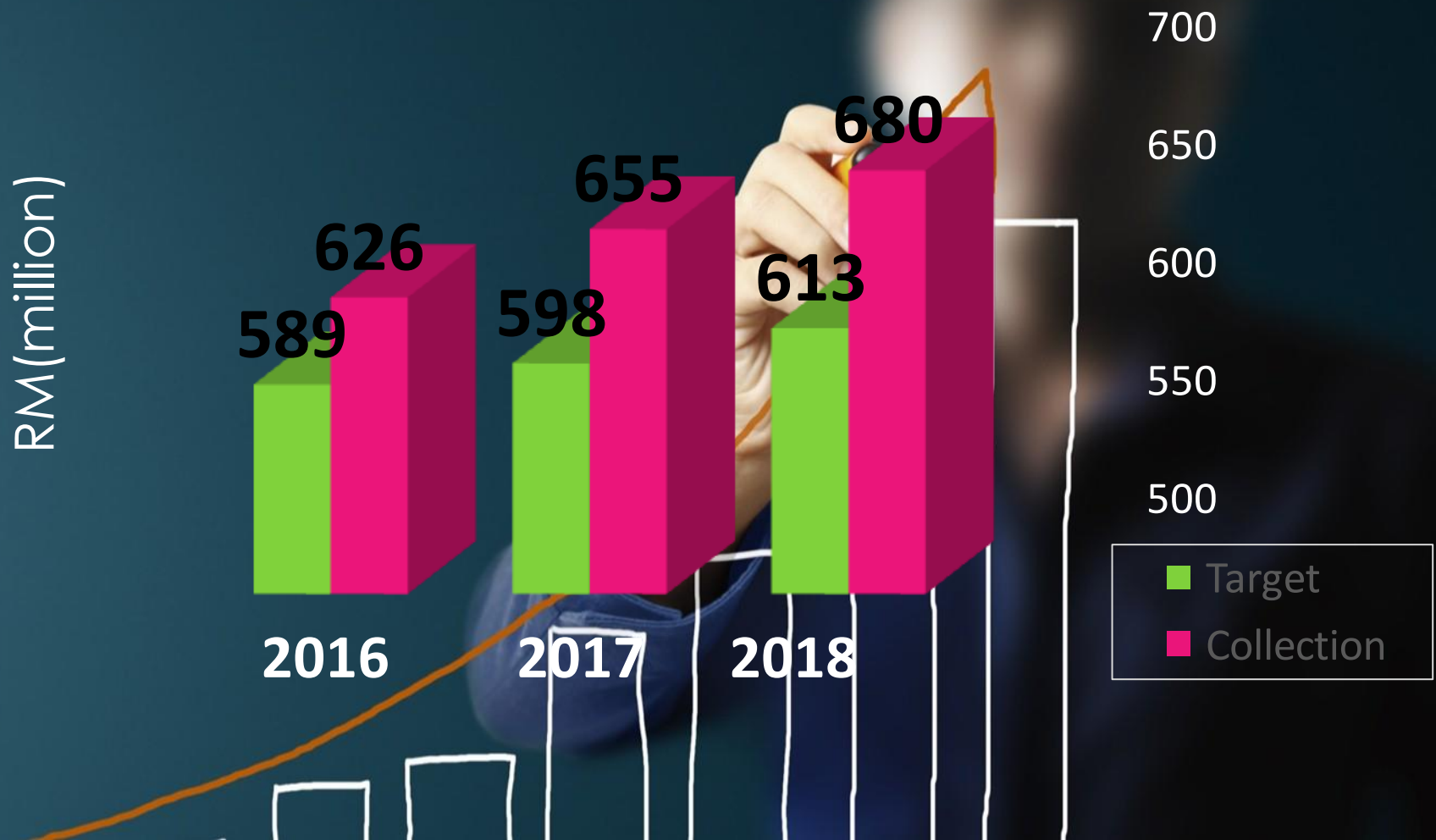
**Land Administration  
of Perak State  
2018**



# OUR ACHIEVEMENTS

- 60-65 COLLECTION OF TOTAL STATE REVENUE
  - 100% RECORD IN MALAYSIA FOR MAINTAINING 2 HOURS OWNWESHIP TRANSFER TRANSACTION 2013-2018
  - BEST DEBT COLLECTING DEPARTMENT IN MALAYSIA 2015,2016 & 2017 (OVER 40%)
  - EASING CUSTOMER AWARD (ONLINE TRANSACTION 2014 & 2015)
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- A hand in a blue sleeve holds a yellow pen, pointing to a bar chart with an orange line graph overlaid. The chart shows four bars of increasing height, with the orange line connecting the tops of the bars and showing a sharp upward trend.

# TARGET AND ACHIEVEMENT OF LAND REVENUE COLLECTION FROM THE YEAR 2016 TO 2018



# TARGET OF REVENUE COLLECTION 2018

TARGET OF VARIOUS REVENUE COLLECTION	YEAR 2017 (RM)	YEAR 2018 (RM)	DIFFERED AMOUNT (RM)	DIFFERENCE IN PERCENTAGE (%)
<b>QUIT RENT</b>	295,079,628.00	278,500,551.00	-16,579,077.00	-562%
<b>ARREARS OF QUIT RENT</b>	111,497,457.00	112,151,461.00	654,004.00	0.59%
<b>PREMIUM</b>	57,355,500.00	62,045,907.00	4,690,407.00	8.18%
<b>MINING (ROCK MATERIAL)</b>	27,181,000.00	32,706,895.00	5,525,895.00	20.33%
<b>MINERALS</b>	58,000,000.00	62,896,000.0	4,896,000.00	8.44%
<b>OTHER REVENUES</b>	49,113,258.00	65,227,443.00	16,114,185.00	32.81%
<b>TOTAL</b>	<b>598,226,843.00</b>	<b>613,528,257.00</b>	<b>15,301,414.00</b>	<b>2.56%</b>

# Simplified formula on achieving target

<b>Quit Rent collection</b>	=	RM 250 million
Arrears of Quit Rent collection	=	RM 30 million
Premiums	=	RM 65 million
Mining Activities(Rock Material)	=	RM 37 million
Minerals	=	RM 63 million
Other Revenues	=	RM 66 million
Federal Land Premiums	=	RM 102 million
<b>Total Collection</b>	=	<b>RM 613 MILLION</b>

# MICRO PLANNING TO ACHIEVE TARGET

Strengthen the mode on arrears collection  
and Quit Rent collection



**ENHANCE THE VISIT ADVICE AND PAY (VAP) ACTIVITY – reduce quit rent arrears (QR2U) and enhance quit rent collection**

Year 2017	Total areas = RM111,487,457.00
Year 2018	Total Areas = RM84,151,461,00



**Issuance of Notice 6A on companies and private agencies**



**Creating multiple channels to ease payment and enhance collection system- KIOSK, Debit Card (BSN) & Jom Pay (2017 & 2018)**



**Activating district level committee to supervise and curb title owners from breaching the land usage and adhere as stipulated in the title**



**Imposing new quit rent amount for agriculture land used for other purpose as sanctioned in circular (JKPTG 1/2003)**

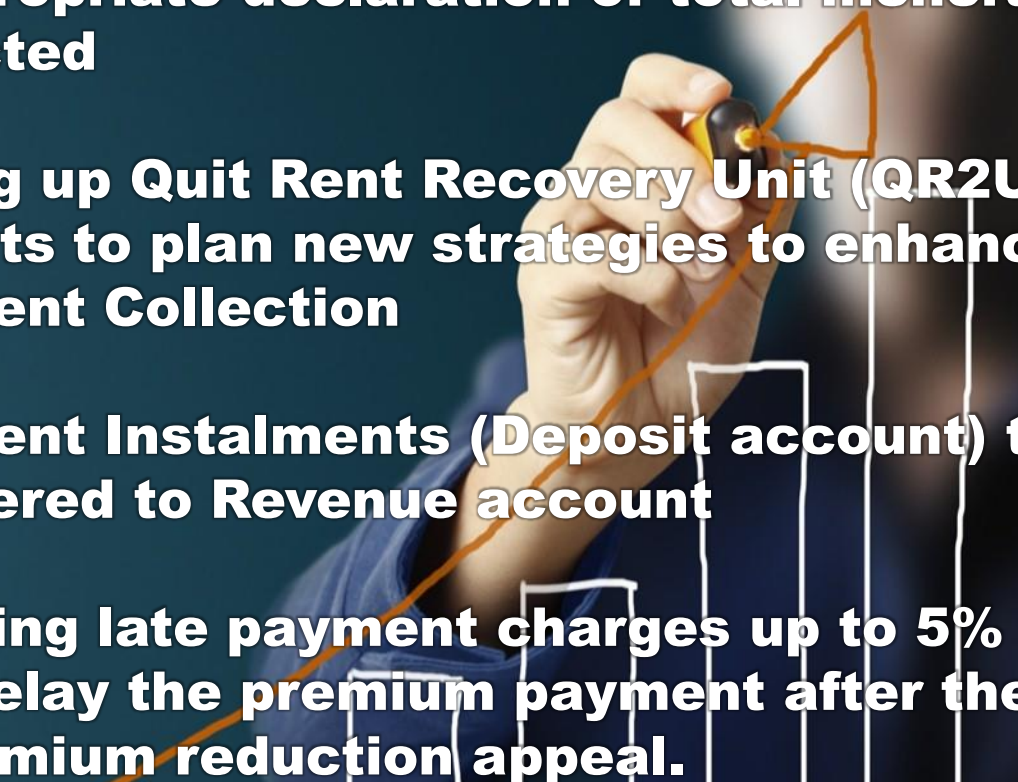


**Frequent inspection and checks on TOL collection - Advertisement Board, and other usages**




**Setting up more startegised and focused counters for public (Shopping Malls and Function Areas)**

# **SPECIAL MEASURES TO INCREASE REVENUE COLLECTION**

- 1. Establishment of Forensic Audit Team to curb illegal mineral activities and to detect unappropriate declaration of total mineral extracted**
  - 2. Setting up Quit Rent Recovery Unit (QR2U) in districts to plan new strategies to enhance Quit Rent Collection**
  - 3. Quit Rent Instalments (Deposit account) to be transfered to Revenue account**
  - 4. Imposing late payment charges up to 5% to those who delay the premium payment after the approval on premium reduction appeal.**
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- A hand in a blue sleeve holds a black pen, pointing towards a white bar chart with an orange line graph overlaid. The chart shows four bars of increasing height from left to right, with the orange line connecting the tops of the bars and curving upwards. The background is dark blue with a subtle light flare.



## **5. Enhancing Enforcement activities**

- a. Seksyen 425 – Enforcement on government land encroachment.**
  - b. Seksyen 426 – supervision on Mining and Extraction of Mineral activities**
  - c. Seksyen 129 – Enforcement on Land Usage (residential lots being used as commercial lots)**
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- A hand in a blue sleeve is drawing an orange line on a white bar chart. The chart has five bars of increasing height. A large blue arrow points upwards and to the right, indicating growth or progress. The background is dark blue with a blurred image of a person's face.

## 6. Thinking out of the box

1

Reserve Land for Federal usage given ownership – Premium Collection and long term quit rent collection

2

Reevaluate the usage of commercial land in highway PLUS (23 title issued for Rest Areas and 7 more is in progress

4

New charge (TOL) imposed for usage of government land for Telecommunication Cables TNB – (Title)

5

Imposing charge - Usage of surface water – factories and other industries for cooling system



**THANK YOU  
FOR YOUR COOPERATION  
AND ATTENTION**

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